

best practice consulting

bpc –
OUR NAME
SAYS IT ALL



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We are a mid-size IT consulting company – founded in 1999 by experienced consultants and growing continuously since then.

We are highly successful in the areas of public administration, utilities industry, and finance. Here we know the ‘best practices’ of successful enterprises and help our customers to realize these with the support of our process and technological expertise.

Sustainability and stability are important to us – we count on a long-term cooperation with our customers as well as our consulting and technology partners. We’ve been an SAP partner since our foundation and our customers benefit from this superior knowledge.

We are not satisfied until our customers are happy – this is what drives us and makes us so successful.



ABOUT US

CONSULTING SERVICES

We offer our customers comprehensive consulting services, from concept to realization and outcome evaluation. This is what our employees stand for – they create flexible solutions for our customers with technical and professional competence.

Our employees are people with personality who strive for success while being a pleasure to work with.

We provide support with:

- IT consulting from specification sheets to product support
- Organizational and process consulting
- Business planning as well as strategy and management consulting
- Project management and quality assurance

Know-how transfer is an important factor for successful project work. We gladly pass on our knowledge; this way we can enjoy long-term success jointly with our clients.

SYSTEM SERVICES

We are innovative and flexible. We work in close collaboration with renowned German universities and tap into new technologies to provide benefits for clients.

We support our customers with the following:

- Implementation and optimization of SAP standard software
- Programming of software solutions
- Development of individual web-based and mobile applications
- Maintenance and expansion of existing SAP solutions
- Execution of customer-specific trainings
- Basic system operation and support

Our customers benefit from our many years of experience: we approach projects in a practical and goal-oriented manner and know how to realize even complex endeavors on time and within budget.

Our focus areas

PROCESS AND APPLICATION INTEGRATION

Our areas of focus in process and application integration are:

- Development of customer and employee portals
- Business process integration with SAP Enterprise SOA
- Digital file and process management
- Prozessoptimierung mit SAP Workflow
- Conceptual design and realization of interfaces

In the area of process and application integration, we work with the following technologies: SAP NetWeaver components, SAP Folder Management, SAP industry modules, such as SAP for Utilities and SAP for Public Sector. In addition, open source web technologies (e.g. Java) and external systems (EAI Middleware, Groupware, Archiving Systems).

OUR FOCUS AREAS



CUSTOMER RELATIONSHIP MANAGEMENT

In CRM, we offer advice to our customers in all industries in the following areas of focus:

- Business process analysis
- Implementation of industry-specific SAP CRM solutions with ICWebClient and WebUI
- Realization of individual marketing and sales processes
- Expansion and integration into other systems
- Connection to customer portals and mobile solutions
- Set up and expansion of analytical CRM

Here we use a variety of technologies. Amongst those notably are SAP CRM and BI as well as industry-specific SAP modules such as SAP IS-U, SAP W&R or SAP PSCD. In addition to SAP NetWeaver technologies, we also base our frontend work on open source web-based and mobile applications.

FINANCE AND ACCOUNTING

We support our finance and controlling customers in the following areas of focus:

- Financial management and new general ledger (NewGL) based on SAP ERP Financials
- Contract accounting across industries with SAP FI-CA, including its expansion based on business data tool set and event development
- Process analysis and automation of accountancy
- Optimization of monetary transactions including SEPA
- Consolidated financial statements with SAP
- Segment reporting according to IFRS

For finance and accounting, we use technologies such as SAP ERP Financials, SAP industry modules, and SAP BusinessObjects BI.

BUSINESS INTELLIGENCE

We support our customers with control and planning management in the following areas of focus:

- Implementation of SAP BusinessObjects business intelligence solutions
- Set-up of information systems
- Homogenized reporting (industries, topics, data sources)
- Integration of business content from SAP industry solutions
- Cockpit solutions for planning and controlling
- Standard reporting in SAP ERP

Here our focus lies in the use of SAP BusinessObjects BI, SAP Crystal Reports, and SAP BusinessObjects Xcelsius Enterprise. For our customers we also implement SAP Integrated Planning, SAP BusinessObjects Strategy Management and further SAP NetWeaver components.

OUR FOCUS AREAS



REAL ESTATE MANAGEMENT

We consult large corporations and real estate companies in these areas:

- Business-oriented real estate management
- Technical real estate management
- Industry-specific real estate templates
- Migration from SAP RE to RE-FX
- Interface management, such as for GIS and CAD

Another focus lies on process optimization with our internally developed real estate add-ons, such as:

- Four-eye-principle (FEP)
- Migration tool box for accounting areas (MTB)
- bpc-Real Estate Information Cockpit (REIC)

Our many years of experience in the use of SAP ERP and SAP RE-FX for real estate management in combination with SAP for Utilities and SAP for Public Sector yields high benefits for our customers. Beyond this, we support our customers in interface management and the consolidation with SAP NetWeaver PI and SAP BusinessObjects BI.

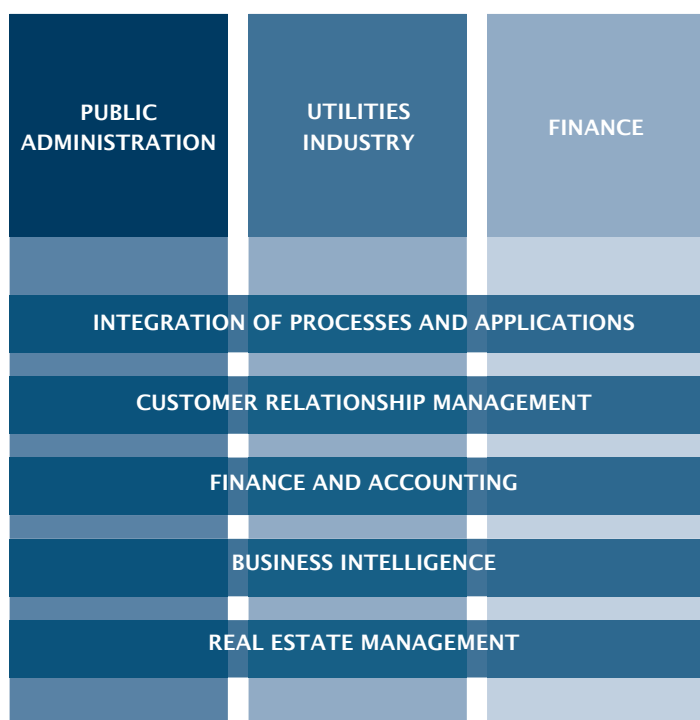
Our industry competencies

PUBLIC ADMINISTRATION

We consult for administrations on various levels, research institutes as much as universities and other non-profit organizations on a domestic and international level. Our areas of focus are:

- Integrated public accounting with SAP ERP Financials
- SAP TRM (Tax and Revenue Management) and SAP PSCD (Public Sector Collection and Disbursement)
- Integration of SAP solutions into customer portals
- Consolidation and financial statements
- Effect-oriented supervision, business intelligence, and reporting
- Optimization of business processes

We particularly use synergies for the cross-cutting issues like business intelligence, process and application integration, as well as finance and accounting.



FINANCE

We develop IT solutions for banks, insurances, and financial service providers. Our areas of focus are:

- SAP Banking Services with current accounts for banks
- Process integration with SAP NetWeaver (PI)
- Business intelligence for banks and insurances
- Optimization of accounting processes

We particularly support our customers in cross-cutting issues such as business intelligence, process and application integration, real estate management, and in finance and accounting.

UTILITIES INDUSTRY

Our consulting and service focus areas for the energy and service providers are:

- Implementation and optimization of SAP IS-U
- Realization of provider-specific processes
- Adaptation to legal requirements
- Realization of market communication with SAP IDEX, including monitoring
- Integration of Smart Meter, E-Mobility, and mobile solutions as well as customer portals

WASTE MANAGEMENT INDUSTRY

We serve the waste management industry regarding specific questions, such as:

- Implementation of SAP Waste and Recycling
- Integration of municipal accounting of fees
- Set-up of customer portals and mobile solutions

Important cross-sectional issues are process and application integration, customer relationship management, and business intelligence.

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